



Addendum Number 1

May 5, 2025

From: Procurement Department

Re: No Alcoholic Beverage Pouring Rights & Advertising Partnership for Parks & Recreation

Issue Date: April 26, 2025

Due Date: May 13, 2025

Please see the following questions & answers:

1. Would Pepsi representatives be permitted to conduct equipment site surveys at each concession stand location in order to evaluate the contractual investment obligations prior to May 5, 2025? *Yes*
If so, who should we coordinate the site survey with? *Chassy Smiley phone # 423-956-3894*
2. Who will be managing the concession stands and beverage purchases at Brickyard Park, Domtar Park, and Miracle Park? *Wes with NET Elite Baseball*
3. Will The City require the third party concessionaire at Eastman Park at Horse Creek to create a separate account with the successful vendor in order to purchase product?
The third party concessionaire at Eastman Park at Horse Creek (TRIC) currently is not doing concessions, but I have been discussing with them and Wes the possibility of Wes providing some concessions at that location, so that is TBD. If that's the case, then Wes would be the one ordering product and would not have to create a separate account with the successful vendor in order to purchase product.
4. Can you please provide Pepsi with the prior 2-year annual case purchases(2023 & 2024) of the following products/packages?
Bottled water- *2023- 14,147 / 2024- 15,076*
Bottled juices- *2023-0 / 2024- 223*
Bottled soft drinks, teas, lemonades- *2023- 22,060 / 2024 – 19,866*
Bottled isotonic- *2023-16,384 / 2024 -16,649*
Canned/Bottled energy drinks, if applicable- *DOES NOT SELL THIS*
5. Does The City currently have an expansion plan in place to add additional parks or venues to this agreement within the 10-year contractual period? *There is no formal expansion plan at this time.*

End of Addendum Number 1